# Mercedes-Benz Stadium Project



Executive Summary presented by:





#### Introduction

This Executive Summary has been prepared to provide highlights of the Equal Business Opportunity activities and accomplishments that have occurred from contract inception through 30 September 2015, and to illustrate the progress made toward the M/FBE goal of 31% participation on the construction of the Mercedes-Benz Stadium Project (MBS).

As illustrated on the following pages, currently \$276,141,262.54 of the total MBS contract value has been committed to M/FBE firms. This figure comprises the total contract dollars awarded to M/FBEs for the entire scope of the project, which includes the development, design, and construction phases of the NSP. Of the total dollars committed to M/FBEs, \$121,943,994.20 has been paid through 30 September 2015, to the firms awarded. As of the close of the third quarter of 2015, M/FBE participation on the MBS was at 33.2% of the total contract.



#### **Partnerships for Success**

Every now and then a story comes along that invokes the thought: "THAT'S a great story..."or," THAT'S how it is supposed to go..." This is one of those times.

ARS Mechanical, LLC is a mechanical contractor that specializes in commercial and industrial heating, plumbing, ventilation and air conditioning (HVAC) repairs, maintenance, and installation. Owners, Sadat Nichols, and Convers native, Alfred Shepard, founded ARS over 13 years ago and maintain the company's headquarters in Lithonia, Georgia. It is an African-American owned, DBE certified entity.

ARS is responsible for insulation, fabrication, fire stopping, coring, and hydronic distribution in the Mercedes-Benz Stadium. And so begins the start to this great story. ARS is a principal and equity partner in the joint venture known as Atlanta Stadium Partners ("ASP"). This partnership is comprised of TD Industries (based in Texas) and Southland Engineering (based in California). ARS credits HHRM outreach initiatives with being the conduit for the companies joining together for this venture. In fact, ARS's president, Sadat Nichols, credits the joint venture partnership – and the mentorship his company has received as a result of it – as being an extraordinary benefit to working on the new stadium project.

It is this component that makes the story one to get excited about. In speaking with Mr. Nichols, the true sincerity and appreciation one hears in his voice when talking about the mentorship his company is receiving is so much more powerful than the words themselves used to convey that message. And even then, the full import of the message doesn't become clear until you speak with other (non-Atlanta Stadium Partners / non-ARS) members of the construction community who make it clear that such partnerships do not always offer that vital,

crucial component of mentorship that Mr. Nichols has come to appreciate so much on this stadium construction project.

In fact, ASP is one of the largest subcontractors on the Mercedes-Benz Stadium project. ARS, in its involvement with the stadium construction, not only self-performs but is also involved in the management of the work (and of lower tier subcontractors) of its portion of this construction feat. The scope of work — and its implementation — is huge. As a result, ARS is amassing an extraordinary level of experience that is sure to catapult it into the highest stratospheres of its field.

While ARS is no stranger to large projects (it was a joint venture partner for work on the international terminal at Hartsfield-Jackson Airport, and it has done work for the Government Services Administration on facilities in multiple states), it still appreciates the unique education that working on a complex, high profile project such as the Mercedes-Benz Stadium offers.

As a result of ARS's involvement on the stadium project, it has also increased its usual ranks of 33-34 employees by an additional 14 new hires, to ensure that it continues to meet the demands of such a large-scale project. In discussing the magnitude of the work involved on the Mercedes-Benz Stadium, Nichols pointed out that "[he] appreciates these efforts for providing opportunities...because it goes a long way to getting EBO firms involved in large scale projects...."

And as if that isn't enough, there is yet another "high-five" component to this winning story. ARS, prior to beginning its work on the stadium construction, had

<sup>&</sup>lt;sup>1</sup> ASP, one of the largest subcontractors on the project, is tracking at 40% EBO participation on its portion of the Mercedes-Benz Stadium construction.

met the necessary qualifications and received the necessary certifications to perform fire safety work. Northstar Fire Protection (based in Texas), the company chosen to complete this portion of the construction, was having trouble finding Atlanta Metro area-based EBO participation in its niche field. Fast forward through outreach initiatives that brought the two firms together, and the final result is that ARS will also self-perform the fire sprinkler material and installation portion of the new stadium construction. The by-product of this portion of ARS's contractual duties is sure to lead to more work in the area of fire sprinkler installation.

Expanded scope of work opportunities and expanded work capacities usually go hand-in-hand with expanded company growth opportunities. Here's to ARS Mechanical and its winning story that has us cheering along the sidelines as it makes its way to the end zone (we hope you've got a great victory dance in store. ARS). Thank you to ARS and the Mercedes-Benz Stadium for the "THAT'S how it should be done!" story.



## **Payment Status Summary**

Payment Summary Status	AABE	FBE	Remaining EBO's	Total
Total Contract Value				\$831,748,230.36
M/FBE Committed dollars	116,842,744	\$121,374,148	\$38,399,407	\$276,141,262.54
M/FBE Paid to Date				\$121,943,994.20
% committed to MFBE's				33.2%
Total Project % GOAL				31%

### EBO Summary

### Committed EBO Contracts and Amounts Paid To-Date



			PAYMEN	NT STATUS	SUMMAR	<b>Y</b>	
				AABE	FBE	Remaining EBOs	TOTAL
Total Contract Value							\$831,748,231
M/FBE Committed Dollars	5			\$116,942,744	\$121,274,112	\$37,924,407	\$276,141,263
M/FBE Paid To-Date							\$121,943,994
% Committed to MFBE's							33.2%
Total Project % Goal							31%
Scope of Work	Contractor Name	Contract Value			Total EBO Contract	Amount To-Date	
				AABE		FBE	Remaining EBOs
Civil Engineer - Roadways	Parsons Brinckerhoff	\$ 2,513,005					
Surveyor & Utility Design	Long Engineering					\$513,673	
Site Lighting	ams, Russell, Johnson (WRJ)			\$187,345			
Contractor (Mangum Stre	Reeves Contracting Co.	\$ 3,208,311					
Markings & Signage	Highway Services					\$32,984	
Erosion Control	Clean Water Consultants					\$2,084	
Electrical	ME Contractors					\$28,646	
Traffic Control	The Corbett Group			\$280,000			
Asphalt	Atlanta Paving						\$270,000
Trucking	MC Trucking			\$26,158			
Fencing	C & C Fence					\$30,935	
Trucking	Navigators Construction			\$5,874			
Trucking	Grier Brothers			\$101,000			
Trucking	Harrell Hauling Inc.			\$190,193		*	
Trucking	MAR Trucking			\$5,000			
GA Dome Utilities, Erosion Control, NSP Site Demo (Incl. Mt Vernon)	Dennis Taylor	\$ 1,722,441					
Demolition	Southern Site Development						\$195,000

**PAYMENT STATUS SUMMARY** 

				AABE		FBE	Remaining EBOs
	C & C Fence					\$2,783	
	Cornerstone Demolition					\$551,670	
Mass Excavation and Site							
Grading Paving	Reeves Contracting Co.	\$ 17,862,357					
							\$138,880
Engineering						\$19,368	
Blasting	Symmetry Rock Drilling					\$35,000	
Trucking	Harrell Hauling Inc.			\$1,996,008		*	
Trucking	Grier Brothers			\$134,135			
Trucking	MAR Trucking			\$15,640			
Trucking	MC Trucking			\$46,020			
Traffic Control	The Corbett Group			\$955,106			
Shoring	American Shoring					319,952	
Construction of the vault	NewGen			\$1,460,000			
Trucking	R. S. Senter					\$381,295	
Auger Cast Piles	Berkel	\$ 7,762,314					
Steel	Anatek					\$982,132	
Trucking				\$159,497		. ,	
Trucking	mercon Construction Group			. ,		\$39,882	
	n Tool and Supply Company					\$3,935	
Fuel	S.A. White Oil Company					\$33,703	
	Anasteel					\$2,448	
Sheeting and Shoring	Berkel	\$ 748,266					
Steel	Anasteel					\$223,348	
	Ram Tool and Supply Co.					\$668	
Drilled Piers	ABE	\$ 9,061,054					
	Ram Tool and Supply					\$22,514	
	S. A. White Oil Company					\$133,418	
	Anasteel & Supply					\$1,528,512	
	Capital City Machine Shop			\$262,866		*	
	, , , , , , , , , , , , , , , , , , , ,			,			
			PAYMEN	NT STATUS S	SUMMARY	/	
							Romaining FRC-
				AABE		FBE	Remaining EBOs

Superstructure	HHRM Self Perform	\$ 123,941,225			
	Gunby	,- ,		\$1,201,462	
	Ram Tool			\$750,000	
	Anatek			\$10,164,640	
	Anasteel			\$19,555,961	
	Bryson Constructors		\$2,121,909	Ų13,333,301	
	C. D. Moody Construction		\$11,869,789		
C.I	D. Moody Construction (COW)		\$950,000		
	S. A. White		4555,555	\$100,000	
	Long			\$250,000	
	Technique		\$53,000	<u> </u>	
	H.J. Russell		\$11,869,789		
	Eastern Data		Ç12,005,705	\$26,500	
	F.F. dba My Supplies			\$6,663	
	Contract Business Interiors			\$1,865	
	The Printing People			\$105	
	Eagle Safety Supply			\$2,638	
	Edgic Sarety Supply			ψ2,630	
Shallow Foundation/					
First Lift	Precision	\$ 25,225,867			
	Technique		\$7,857,223		
	Anatek			\$3,930,591	
	Ram Tool			\$166,404	
	Grier Brothers		\$139,114		
Friendship Baptist					
Church Demolition and Abatement	Kissberg Construction	\$ 194,220	\$194,220	*	
	Little Environmental		\$10,000		
Structural Precast Material	Metromont	\$ 26,960,977			
	Anasteel & Supply Company			\$26,015	
	Bryson Constructors Inc.		\$3,658,525		
	Arch. Precast Solns.				\$154,272
Structural Steel Roof- Design Assist	Canam Steel Corporation	\$ 27,365,000			
	Amer.Custom Manufacturing		\$2,990,861		
	Bennett Logistics			\$4,441,592	
			PAYMENT STATUS		
			AABE	FBE	Remaining EBOs
	Champion Painting				\$2,196,712
	Ryjohn Steel		\$54,180		

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Electrical	ICU Electric	\$ 68,758,790					
	Uptime (JV Partner)			\$8,288,229		*	
	Uptime (Self-performed work)			\$8,288,229		*	
	Mayer					\$8,000,000	
	Boyette Brothers Company					\$570,756	
	JJ Dal Supply			\$100,000		*	
	B & S Supply			\$400,000			
	Contract Business Solutions			\$4,000			
Mechanical & Plumbing	Atlanta Stadium Partners, A Joint Venture	\$ 120,226,808					
	ARS (JV Partner)			\$6,538,447			
	ARS (Self-Performed Work)			\$5,876,505			
	F & S Mechanical					\$17,514,610	
	H & R Commerical Flooring					\$8,495	
	Peachtree Mechanical					\$2,000,851	
	Precision Layout and Design						\$150,000
	Vulcan Industrial					\$3,536,778	, ,
	Southside Street Metal			\$4,553,955		,,,,,,	
	Amin Sheet Metal			\$1,151,065			
	Atlanta Communications			\$15,565			
	Alpha Insulation/Wtrprfg.			·			\$124,846
Church Demolition	Superior Rigging & Erecting Company						
Charch Demonton	Company	\$ 18,150					
FOT Electrical	Inglett and Stubbs, LLC	\$ 198,085					
TOT Electrical	ingicit und stabbs, EEC	\$ 198,085					
Interior Masonry	Cornerstone Masonry Grou	\$ 10,904,735					
	Anasteel Supply	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				\$1,200,000	
	TCM LLC					\$2,267,704	
						.,,	
Exterior Enclosure	Crown Corr	\$ 47,792,502					
	crown con	\$ 47,732,302	DAVMENT	Z STATUS	SUMMAR	V	
				AABE		FBE	Remaining EDO-
	TCM Waterproofing			MMDE		FOE	Remaining EBOs \$175,000
	C & K United Sheet Metal			\$5,442,882		*	\$175,000
	EGM			\$6,572,720		*	
	Exterior Metal Services			Q0,372,720		\$1,160,000	
	TBD					Ç1,100,000	\$1,481,850

Architectural Precast	Gate Precast Erection Comp	\$ 3,573,955					
A	rchitectural Precast Solutions						\$95,932
	TCM Waterproofing					\$237,730	
Elevators	Kone, Inc.	\$ 10,626,569					
	Mills Speciality Metals					\$979,687	
Millwork	Mortensen Woodwork, Inc.	\$ 13,300,000					
	Professional Carpentry						\$2,850,000
Fire Protection	Northstar Fire Protection of	\$ 8,067,520					
	Alzan Services, LLC			\$71,469		*	
	ARS Mechanical			\$2,456,250			
Exterior Masonry	Pyramid Masonry	\$ 856,738					
	Meadows Construction			\$214,185			
Roadways Phase II	Reeves Contracting, Inc.	\$ 15,843,032					
	Harrell Hauling			\$450,000		*	
	NewGen			\$600,000			
	Bonn J					\$401,898	
	Anatek					\$2,596,882	
	Atlanta Paving						\$400,000
	Caden Construction Co.			\$400,000			
	C & C Fence			,,		\$8,000	
						<b>V</b> 0,000	
Special Systems	International Business Mach	\$ 60,956,550					
	CoLiant Solutions	\$ 00,930,930				\$21,632,151	
	J & A Engineering					\$21,032,131	\$293,800
	J & A Eligilieering						\$233,800
			PAYMENT S	ZILTATUS	SUMMARY	/	
					SOMIN/AIN		Pomoining 500-
				AABE		FBE	Remaining EBOs
Drywall and Acoustal							
Work Below 1061'	Acousti Engineering	\$ 17,810,993					
A	Alpha Insulation &Waterproof						\$3,500,740
	J.S. 82 Construction Group						\$1,000,000
	AP Drywall						\$900,000
	Iwes Construction Srvs.						\$1,340,030

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	Level Construction Srvs.			\$637,937				
Switch Back Ramp								
Demolition	D. H. Griffin Wrecking Comp	\$ 473,097						
	Kelly Construction Company			\$32,824				
Drywall and Acoustical	Marek Interior Systems, Inc	\$ 19,779,941						
	pha Insulation & Waterproof	7 20,110,012						\$5,661,000
All	ma misulation & waterproof							\$3,001,000
Railings	Raydeo Enterprises, Inc.	\$ 8,363,060						
	Remediation Group, Inc.							\$3,001,625
Doors and Frames Material		4 3335 004				42 225 224		
iviateriai	Southern Door and Plywood	\$ 3,225,081				\$3,225,081		
Hardscape/ Landscape/ I	Valleycrest Landscape Deve	\$ 5,726,763						
	Site Scapes, LLC					\$1,855,617		
		440.750						
Switchback Stair Railing	McPherson Enterprises, Inc.	\$ 149,752						
Elevator Steel	Stein Steel and Supply Com	\$ 1,140,000						
Ame	erican Custom Manufacturing							\$958,300
Site Waterproofing	Alpha Insulation and Water	\$ 4,695,793						\$4,695,793
one waterprooming	rupila ilisalation and trate.	ų 1,033,733						Ų 1,033,733
Concrete Material /								
Purchase Order	Argos USA Ready Mix	\$ 914,693						
Structural Peer/Consultar	KSI Structural Engineers	\$ 12,215						
Plaza Pile Caps & First								
Lift of Columns, West								
Side	New Gen Construction, LLC	\$ 703,525		\$703,525				
Steel Stairs and Lids	Immec, Inc.	\$ 2,675,000						
			<b>PAYMENT</b>	STATUS S	SUMMARY	<b>′</b>		
				AABE		FBE		Remaining EBOs
Waterproofing / Caulking / Expansion Joints	Chambliss Const. Specialist,	\$ 2,737,787						
	Level Construction			¢1 300 000				
				\$1,200,000				
	TCM Waterproofing					\$175,000		
Specialties	Accessories Unimited, Inc.	\$ 5,273,873						
1	1		I			I	I	\$2,636,937

			1		ı	ı	
Graphics and Wayfinding	L & H Signs Inc.	\$ 2,408,000					
	TBD						\$746,480
Site Security / Fencing	Tusco, Inc.	\$ 1,415,000		\$1,415,000			
CIP Aisle Steps	World Dynamics	\$ 1,507,000					
		3 1,307,000				Ć14 F00	
	Southern Door and Plywood					\$14,500	
	Anasteel					\$28,000	*
Paint / Wallcovering	Goodman Decorating Co.	\$ 3,480,000					
	TBD						\$1,078,800
Plaza Formwork	Skyline Forming of GA, Inc.	\$ 2,459,600					
Carpet; Resilient and Rub	Spectra Contract Flooring	\$ 6,957,532					
	TBD	7 0,001,002					\$2,504,712
	100						\$2,504,712
Miscellaneous Steel	Variable Steel Unlimited	\$ 2,315,000		\$2,315,000			
Overhead Doors / Loading	Acousti Doors and Specialist	\$ 862,671					
Asphalt Paving	Atl. Paving and Concrete Co	\$ 306,117					\$306,117
Resteel Material	Anasteel and Supply Compa	\$ 918,351				\$918,351	*
	,					. ,	
Resteel Installation	Anatek, Inc.	\$ 431,359				\$431,359	*
resteer installation	Anatek, mc.	\$ 431,359				\$451,535	
CONSTRUCTION REQUIRE	MENTS						
			<b>PAYMEN</b>	IT STATUS	SUMMARY	1	
				AABE		FBE	Remaining EBOs
Construction							
Requirements		\$ 20,317,240					
Fencing	C & C Fence ( CR)					\$426,007	
	Long Engineering (CR)					\$750,000	
	Ram Tools (CR)					\$141,082	
Billed Direct	Allstate Waste (CR)						\$153,467
Contracted thru Waste Management	Allstate Waste (GC)						\$387,500
	Eagle Security (CR)					\$337,880	

	My Supplies (CR)				\$68	
	The Printing People (CR)					\$975
JV Partner	Moody Construction (CR)		\$1,275,763			
	Eagle Safety Supply, Inc. (CR)				\$45,768	
	Bryson Constructors (CR)		\$76,223			
INSURANCE, PERMITS, &	FEES					
Insurance, Permits, Fees		\$ 10,203,383				
JV Partner	Aoody Construction (Bonds)		\$873,984			
JV Partner	H. J. Russell (Bonds)		\$598,975			
GENERAL CONDITIONS			, , .			
GENERAL CONDITIONS		\$ 41,991,753				
Foncing		\$ 41,991,753				
Fencing					\$46,024	
Office Furniture	tract Business Interiors (GC)		\$129,620			
	A Action Vending (GC)				\$7,499	
	A Action Janitorial (GC)				\$88,271	
	Twelve & Associates (GC)				\$58,658	
Photos	erial Innovations of GA (GC)				\$2,980	
Moving Services	B & B Movers (GC)				\$7,346	
Electronics	Eastern Data (GC)				\$130,979	
JV Partner	D. Moody Constr. (GC Staff)		\$1,109,551			
	Oasis Consulting Services,					
Consultant Agreement	LLC (GC)				\$23,710	
Work Order	Bryson Constructors (GC)		\$523,713			
Printing Services	The Printing People(GC)					\$10,540
	My Supplies(GC)				\$84,248	
	Ram Tools (GC)		\$6,525			
Br	yson Constructors (GC Staff)		\$56,422			
JV Partner	H. J. Russell (GC Staff)		\$615,076			
FOT Landscaping	Widespread Landscaping		\$2,500			
TOTAL	· · · · · · · · · ·	\$776,943,050	\$110,589,591		\$116,431,341	\$37,409,308
		, ,,	T STATUS	SUMMARY		, , , , , , , , , , , , , , , , , , , ,
						Damainia a FDOs
			AABE		FBE	Remaining EBOs
DESIGN TEAM						
Architecture - Designer ar	HOK, Inc.	\$22,578,522				
Architecture - Local	TVS Design					
Architecture - Local	CNNA					
Architecture - Local	Stanley Beaman Sears				\$1,219,865	
Architecture - Local	Goode Van Slyke		\$2,296,806			
Architecture - Local	Goode van Styke		92,230,800			

Civil Engineering - Prime	Kimley Horn	\$2,030,385					
Civil Engineering - Local T	Long Engineering					\$381,235	
Civil Engineering - Local T	Skyline Engineering			\$65,675			
Landscape Architecture -	HGOR	\$473,925					
Landscape Architecture -	The Creative Eye, LLC (TCE)			\$33,250			
Landscape Architecture -	Centricity, LLC					\$49,875	
Structural Engineering - P	Buro Happold	\$10,621,655					
Structural Engineering - L	Sykes Consulting			\$1,340,390			
Structural Engineering - R							
Mech, Plumb, Elec and FF	WSP Flack & Kurtz	\$3,923,765					
Mech, Plumb, Elec and FF		<b>\$3,323,763</b>		\$600,000			
Weeli, Fluilib, Elec and Fr	JE KING			\$000,000			
Mark Divort Florand F	VIF			¢600,000			
Mech, Plumb, Elec and FF	Khafra			\$600,000			
LEED Administration	Ecoworks	\$172,000				\$172,000	
A/V	WJHW	\$899,954					
A/V- Local Team Member	J & A Engineering						\$336,143
Field Drainage and Turf D	FTE	\$75,000					\$75,000
Food Service	Ricca Newmark Design (RNI	\$181,000					
Food Service - Local Team	Comacho Associates						\$54,300
			PAYMEN	NT STATUS	SUMMARY	<u> </u>	
				AABE		FBE	Remaining EBOs
Experiential Graphics	TBD						
P							
Building Codes and Life Sa	FSC	\$314,000					
Building Codes and Life Sa		Ç314,000		\$59,000			
banding codes and the Sa	KL BIOWN			\$55,000			
A coossibility / 2 D 2	United Cainal	Ć00 F00					
Accessibility/ADA	United Spinal	\$89,500					
Accessibility/ADA - Local	McAfee3 Architects			\$22,500		*	
Vertical Circulation	Lerch Bates	\$95,585					
Door Hardware	Studio Eight	\$16,300					

Building Envelope	Heitmann & Associates	\$290,776					
Building Envelope	Epsten Group					\$38,000	
Wind Engineering	вмтғм	\$170,000					
Wind Engineering	RWDI	\$49,000					
TOTAL		\$41,981,367		\$5,017,621		\$1,860,975	\$465,443
DEVELOPER							
	Darden & Company						
Surveyor	Long Engineering	\$848,872				\$848,872	
		75.0/5.2				<b>+</b> 0.0,0.12	
Diversity Coordinator	Griffin & Strong, P.C.	\$340,000		\$340,000			
Diversity coordinator	Gillin & Strong, F.C.	\$340,000		\$340,000			
		4404.070					
•	NOVA	\$104,878					
Mate	erials Mngrs & Eng., Inc.						\$26,220
Fundamental Commission	Working Buildings	\$626,800					
Construction Materials Te	AMEC	\$5,546,512					
	Tri Tech/Aldridge			\$545,000			
	Willmer Engineering Inc					\$730,000	
	Dunlop NDT, LLC					\$300,000	
Geotechnical/Environmer	Langan	\$3,218,890					
	Advanced Analytical Serv.					\$114,860	
	Excalibur Drilling					\$166,812	
			PAYMEN	NT STATUS	SUMMARY	1	
				AABE		FBE	Remaining EBOs
	Contour Engineering						\$23,436
	Oasis Construction Services					\$28,475	
	Willmer Engineering					\$601,195	
						, ,	
Enclosure Peer Review	Morrison Hershfield	\$215,335					
E. CIOSULE FEEL MEVIEW	Me^3			\$67,500			
	iviens			307,300			
NCD Calca Ca	LUIDA	Å4 000 FT-					
NSP Sales Center	HHRM	\$1,922,527					
	Uptime			\$383,032		*	
<u> </u>	Atlanta Contract Glazing					\$24,569	
F	& S Mechanical & Plumbing					\$133,912	
	Alliance Fire Protection					\$15,625	

TOTALS		\$831,748,231	\$116,942,744	\$121,274,112	\$37,924,407
TOTAL		\$12,823,814	\$1,335,532	\$2,981,796	\$49,656
	Construction Clean-up			\$2,005	
	Southern Door and Plywood			\$13,491	
	MBA Waste			\$1,980	